hp certified professional program architecture

sales certifications
presales consultant certifications
integration certifications
operating system certifications

Accredited sales consultant
Accredited presales consultant
Accredited integration specialist
Accredited APS
Accredited platform specialist
Accredited systems engineer

Arrows indicate prerequisite certification needed

how to contact us
For more information on the HP Certified Professional Program, visit our worldwide Web site: www.hp.com/go/certification
the best just got better

The collective strengths of the certification programs from HP and Compaq have come together behind a powerful new program — HP Certified Professional.

In the new HP, we are moving forward with the best of both HP and Compaq, bringing together proud histories of industry-leading certification programs such as HP Systems Training and Recognition (STAR), Compaq Accredited Professional and HP Certified Professional. With the new HP Certified Professional certification, you’ll continue to maximize your IT potential with one of the most comprehensive certification programs in the industry.

No IT environment is an island. HP Certified Professional requirements reach far beyond the support of just HP platforms.

Trusted strategic partnerships are important. The HP Certified Professional Program is aligned with the training activities of the top software companies such as Microsoft®, Novell, Oracle, SAP, Lotus, SCO, Red Hat, IBM, Sun, and many others. Because we develop and prove world-class solutions together, it makes sense to combine our expertise to train and certify the industry’s best technical minds.

So how do you differentiate yourself and your company?
Become an HP Certified Professional.

a unified global certification program
To maintain your value and marketability in a competitive marketplace, and to ensure continuous growth within your organization, you must remain competent and up-to-date with your technical knowledge and skills. To do so requires a framework for continued professional development.

The HP Certified Professional Program offers you a strong professional development framework that builds and validates industry-valued competencies. These competencies range from product-specific to solution-focused, from warranty-level support to solution design and consulting.

certify with confidence
Today’s companies struggle to fill their IT positions with a proficient and productive workforce. HP recognizes just how critical return on investment is for individuals and organizations who invest in HP certifications.

While the new program is in development, certifications offered within the current programs will continue, ensuring the continued support of you as certified individuals. New candidates will also be able to select a certification path under the new program name, HP Certified Professional, to fit their individual needs as well as the needs of their customers and employers.

current certified professionals are assured:
- Existing investments in pre-merger certification programs will be preserved
- A smooth transition of your current skills and knowledge to the new program
- Ongoing participation in a program that stresses the importance of your value and marketability through leadership and innovation

new candidates are assured:
- A professional development framework designed by experts that progressively and continually builds, as well as validates, industry-valued competencies
- Membership in a global community that will allow you to demonstrate a higher level of performance and expertise for your customers and organization
- Participation in a program assessed as having “value” to employers and customers

with a new name . . . a new look!
Along with our new name, there are new certification focus areas:
- Sales Certifications
- Presales Consultant Certifications
- Integration Certifications
- Operating System Certifications

sales certifications
Today’s businesses will be looking for the next candidate with a HP Certified Professional certification. HP’s sales certifications give you the competitive edge in understanding and selling HP products, technologies and solutions. There are two levels:
- Accredited Sales Professional
- Accredited Sales Consultant

presales consultant certifications
HP’s presales consultant certifications are designed to ensure sales professionals can effectively anticipate your customer’s business needs and provide the very best HP solution. As a result, these certifications give you the competitive edge in understanding and selling HP products, technologies and solutions. There are two levels:
- Accredited Presales Consultant
- Accredited Presales Professional

integration certifications
In an industry accelerating at Internet speed, keeping pace with the changes in technology can be a challenge. HP integration certifications give you the competitive edge in the planning, implementation and support of HP’s solutions scaling from business class to the enterprise. HP integration certifications are designed to provide a demonstration of your skills in integrating platforms, operating systems, networking storage and application components into solutions that meet your customer’s business needs.

There are four levels:
- Master Accredited Systems Engineer
- Accredited Systems Engineer
- Accredited Integration Specialist
- Accredited Platform Specialist

operating system certifications
HP’s operating system certifications provide IT professionals with validated skills on OS technologies that are widely respected by the industry. HP offers operating system certifications designed to ensure that IT professionals demonstrate basic to intermediate OSS installation, configuration, and administration skills, and at the advanced level, integration, performance tuning, management and troubleshooting support for enterprise-class configurations.

There are two levels:
- Certified Systems Engineer
- Certified System Administrator

come join us
Keep your eye on the HP Certified Professional Program. Our ambitions are high.

- We will build a certification program known for its industry-valued competencies, marketability and leadership.
- For those of you who are already part of pre-merger HP and pre-merger Compaq certification communities . . . there will be significant opportunities for growth.
- For those considering a certification within the HP Certified Professional Program . . . come join the ranks of an elite community that will continue to be recognized throughout the industry for achievement and technical expertise.