Program benefits
Your investment in the HP Certified Professional Program is the beginning of a long-term relationship with HP. Through this partnership, HP delivers access to the people, resources and information that help you to be successful in your job. We appreciate your personal investment and your dedication to HP, and we pledge to provide to you with a range of valuable industry-leading program benefits.

As with any program, benefits vary by region, location, certification level, credential held and certification status. Because the program is based on your credential investment in the program, the path to advanced certification levels will yield greater benefit rewards.

Core benefits for all HP Certified Professionals
All members of the HP Certified Professional program receive a robust set of core benefits. In fact, our members tell us HP provides some of the best benefits of the IT certification industry. These benefits are designed to provide you with exclusive access to information and expertise, specialized tools and utilities, and professional development opportunities. The core benefits include:

- HP Certified Professional Connection (CP Connection) portal and knowledgebase (detailed below)
- Software download tools, including:
  - ProLiant Software Maintenance Pack (SmartStart)
  - Onsite Agent’s Reference Set (OARS) Active
  - Onsite Agent’s Reference Set (OARS) Archive
  - Commercial Software Support
  - HP Parts Reference Guide (PRG)
- Access to exclusive training events and online training
- Discounts to training events and certification exams
- Free course material download for select certification training courses
- Regular “Tech Talk” webcasts providing updates from product engineers and other key personnel on the latest in HP technology, product and solution advancements
- Participation in Confidential Disclosure Agreement (CDA) sessions at HP events
- Invitations to regional, large industry events such as the HP Technology Forum and Expo, HP PartnerTRAIN, HP Tru64 UNIX Bootcamp and many more
- Local “relationship events” and knowledge transfer events with HP field personnel
“CP Connection allows me to get the most relevant information in the quickest way. It should be the first ‘GO TO’ site for any HP Certified Professional.”

Michael San, Senior Consultant, JDA Professional Services, Inc.

- Certification Program Office information line (toll free in the United States and Canada), including “Cert Alert” outgoing recorded phone messages with program updates
- Regular communication from the Certification Program Office, including program updates and alerts via e-mail
- Discounted HP Product Purchase Plan (United States and Canada only)
- Certification website and certification news items
- Access to HP Certified Professional Logo merchandise store
- The right to use program logos and branding to enhance your image in your company and with your customers

CP Connection gives you knowledge at your fingertips

CP Connection is your gateway to a vast array of technical and sales support information completely unsurpassed in the IT industry. Available 24x7, this portal provides exclusive access to vital up-to-date information from behind the HP firewall. Our members tell us that CP Connection is the most valuable benefit of the HP certification program. Most of the materials in CP Connection are the exact same tools and information used by HP’s own systems engineers.

All HP Certified Professionals have access to the CP Connection portal, although a small portion of the materials in the portal may be reserved for members with higher level credentials. Here’s just a small sample of what you can expect to find in this portal designed exclusively to meet the needs of HP Certified Professionals:

- Sales/presales support tools, such as:
  - Cookbooks (Example: Managing ProLiant Servers with Linux)
  - Sizers (Example: HP StorageWorks Sizer Tool)
  - Utilities (Example: HP USB Key Utility for Windows)
  - Configurators (Example: The HP ProCurve Configurator Tool to create offers and quotations for customers)

- Technical materials, such as:
  - SE technology briefs
  - Technical product training
  - Data sheets and QuickSpecs
  - Benchmarks and configuration and sizing information

- Sales materials, such as:
  - Sales and product training and white papers
  - New product readiness information and training videos
  - Presentations

- Libraries, including:
  - Product information, part numbers, support and maintenance information
  - Presentations from technical training events
  - Videos that illustrate steps for “dismantle/build up” (in the Services Media Library)

- Access to the Channel Services Network (CSN), a community of and for HP channel partners
- Access to the IT Resource Center—a gated technical knowledge base owned by HP Services, bringing you additional maintenance and support tools for software, hardware, networks and multi-vendor computing environments
- …and much more. Information is added and updated weekly in CP Connection.
Advanced level benefits

For those HP Certified Professionals who invest in higher level credentials, HP provides additional benefits beyond the core set discussed in this brochure. Eligibility for these benefits varies according to focus area and level of credential held.

HP Certified Professionals holding Accredited Systems Engineer or Master Accredited Systems Engineer credentials receive invitations to exclusive technical training and relationship-building events. Those who attend these events get one-on-one access to product engineers and other HP technologists. Such networking opportunities foster long-term relationships that will help Certified Professionals be more successful in their jobs.

In addition, HP provides an exclusive technical support phone number for all HP Certified Professionals in the United States and Canada who hold one of the following credentials:

- Accredited Integration Specialist—HP AlphaServer Systems—Linux
- Accredited Integration Specialist—HP AlphaServer Systems—Tru64 UNIX
- Accredited Integration Specialist—HP ProLiant Servers
- Accredited Integration Specialist—HP ProLiant Servers [2005]
- Accredited Integration Specialist—HP AlphaServer Systems—OpenVMS
- Accredited Systems Engineer—HP AlphaServer Systems—OpenVMS
- Accredited Systems Engineer—HP AlphaServer Systems—Linux
- Accredited Systems Engineer—HP ProLiant Servers
- Accredited Systems Engineer—HP ProLiant Servers [2002]
- Accredited Systems Engineer—HP ProLiant Servers [2005]
- Certified Systems Administrator—OpenVMS v7
- Certified Systems Administrator—OpenVMS v8
- Certified Systems Administrator—Tru64 v5
- Certified Systems Engineer—OpenVMS v7
- Certified Systems Engineer—OpenVMS v8
- Certified Systems Engineer—Tru64 v5

Channel partner benefits

HP offers special resources for those companies that sell HP product and solutions—our channel partners.

If you work for a channel partner and you hold at least one of the following credentials:

- HP Accredited Systems Engineer—HP ProLiant Servers [2002]
- HP Accredited Systems Engineer—HP ProLiant Servers [2005]
- HP Accredited Presales Professional—HP Enterprise Solutions

then you are entitled to access to the ProLiant Essentials Not For Resale (NFR) software, which can be used to demonstrate or test the capabilities and functionality of the ProLiant Essentials tools.

“I have been working with Hewlett-Packard equipment for 29 years, and am very familiar with the environments in which customers are using HP solutions. When customers need help, or when I am in a situation where time is important, CP Connection provides information to help solve the issues quickly and correctly. CP Connection is an information portal where the data is organized, current and available. Without this portal, I would need to spend unnecessary extra time in locating an answer, and in this fast-paced world, I appreciate a resource that helps me save time.”

Frank Nishimori, Solutions Architect, Logicalis
NonStop Systems benefits
In addition to all the core benefits discussed in this brochure, individuals holding any credential related to HP NonStop Systems are also entitled to:
• 20 percent discount on all regular NonStop courses delivered in the U.S. for individuals
• Free access to the NonStop Technical Library
• Access to the Technical Update Training presentations and Customer Conference Call series via CP Connection

Master Accredited Systems Engineer (Master ASE) benefits:
In addition to all the core benefits discussed in this brochure, Master ASEs also receive:
• Exclusive invitations and priority registration privileges to regional and HP industry events that offer limited attendance

Individuals employed by enterprise partners and holding a Master SAN Architect credential also receive:
• Access to the SPOCK (Single Point of Connectivity Knowledge) storage tool, the primary place to find information about HP storage connectivity and interoperable product and solution configurations that are certified, qualified and supported by HP

HP certification benefits make a difference
You made a commitment to HP by attaining one of our credentials. Now the HP Certified Professional Program delivers on its promise to provide you with the tools, programs, knowledge and expertise to sell, implement and support HP products and solutions—the things that help make you successful in your job. Find it all in your rich set of benefits from the HP Certified Professional Program.

For more information
For assistance in accessing the HP Certified Professional benefits, write the Americas HP Certified Professional Office at certification.americas@hp.com.

In addition, a recap of all benefits is located in the online Membership Guide located at: www.hp.com/certification/americas/online_guide