Many companies find it beneficial to use their IT technology, but not to own it. But what about equipment you already own? You can convert that equipment into a lease with a sale-leaseback from HP Financial Services.

When you choose to do a sale-leaseback, HP Financial Services purchases your existing owned IT assets and then leases them to you for an agreed-upon term. With a sale-leaseback, you enjoy a cash infusion from the sale, plus maintain the ability to use your equipment—but none of the risks of owning it.

Benefits of sale-leaseback
• **Immediate cash infusion**: With a sale-leaseback, you enjoy an immediate cash infusion from the sale of your equipment to HP Financial Services. Use that money to upgrade your systems, invest in more IT, or any way you see fit.

• **Accelerate your migration plan**: Because your equipment is leased for an agreed upon term, you can accelerate your migration plan to newer technology in the near future.

• **Freedom from technology obsolescence**: One of the benefits of leasing is that at the end of the lease, you may simply return the equipment to HP Financial Services. You are now ready to invest in the latest technology. If the equipment is still useful to you, however, you can choose to buy it or extend the lease.

• **Access to your equipment**: While the ownership of the equipment is transferred to HP Financial Services, you still use it as you did before, so there is no downtime or interruption to your business.

• **Different accounting treatment**: Because you no longer own the equipment, you may be able to take advantage of different accounting treatment. This may improve return-on-assets and other financial metrics.
• **Not responsible for disposal:** When you lease your equipment, you’re no longer responsible for disposing of it when you don’t need it anymore. When HP Financial Services manages retirement of customers’ IT equipment, we do it in a way that safeguards customers’ proprietary information, complies with environmental laws and regulations, and even provides a financial return on remarketable equipment.

**Who we are**
HP Financial Services makes it easy and economical for customers to deploy world-class technology in ways that meet their business needs. We offer financial solutions that help customers manage to the lowest total cost of ownership—from planning and acquiring technology all the way to replacing and retiring it. And we help customers manage the risk of dealing with older or surplus IT equipment.

Put HP Financial Services to work for you. Call your HP Financial Services sales representative, or find us on the web at: [www.hp.com/hpfinancialservices](http://www.hp.com/hpfinancialservices)

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**Technology for better business outcomes**

To learn more, visit [www.hp.com/hpfinancialservices](http://www.hp.com/hpfinancialservices)

In the US, call us today at 1-888-277-5942.
In Canada, dial 1-800-HP-LEASE.

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