HP IT consolidation services:
HP IT consolidation value workshop
Situation overview

How do you build an adaptive infrastructure? An infrastructure that’s agile enough to support evolving business strategy and processes yet also minimizes the long-term cost of change?

HP believes the very first step is IT consolidation. The exact objectives of an IT consolidation are different for every enterprise, but probably include the need to:

- Reduce total cost of ownership (TCO)
- Simplify management
- Enhance operational efficiency

A successful IT consolidation effort should reduce short-term TCO while maintaining or increasing service levels. In addition, it should introduce IT components and processes that support the further alignment of business and IT. And since HP has performed many IT consolidation programs with clients around the world, HP knows that most IT consolidation initiatives involve multiple concurrent consolidation projects. This is why HP views IT consolidation as a program rather than just a simple project.

The HP IT Consolidation Value Workshop brings together proven HP IT consolidation methodology and industry-leading expertise building enterprise infrastructure solutions. The result is a comprehensive service that helps clients plan, design and implement successful IT consolidation programs.

Consolidate now for peace of mind later

The first step towards a successful IT consolidation is the HP IT Consolidation Value Workshop. The HP technical consultants, will help you:

- Gain a common vocabulary and understanding of IT consolidation methodology and technology
- Attain team consensus on IT consolidation objectives, key program decisions and key metrics
- Identify potential IT consolidation projects in your specific environment
- Analyze major constraints, dependencies, risks and critical success factors for each potential IT consolidation project
- Assist in prioritizing the potential projects into an IT consolidation program road map with predictive business value modeling (optional)

How it works

The HP IT Consolidation Value Workshop consists of the following phases:

Discovery
Prior to the start of the workshop, the HP consultant will provide a questionnaire and inventory spreadsheet for you to complete. During this time, the HP consultant will also interview the workshop sponsor.

Identification
Before the workshop begins, HP reviews the completed questionnaire and inventory spreadsheet to identify potential IT consolidation projects in your environment.

Facilitation
During the workshop the HP consultant works with your team to reach agreement on IT consolidation objectives, metrics and the potential IT consolidation projects.

Presentation
After the completion of the workshop, the HP consultant will deliver a list of the potential IT consolidation projects that includes major constraints, dependencies, risks and critical success factors for each.
Additional service options

HP offers a full breadth of end-to-end solutions that go beyond the scope of this packaged service. Customized options are available to augment your IT Consolidation Value Workshop to meet the specific requirements of your IT consolidation needs. These include:

**Option 1—Additional subject matter experts**
In addition to the consultant and single operating system environment architect included with the base engagement, you may choose to engage additional HP subject matter experts in the workshop. These include:

- Additional server architects (UNIX®, Windows®, Netware or OpenVMS)
- Storage architect
- Messaging architect
- Database architect
- Internet architect
- Network architect
- SAP architect
- Printer consolidation specialist
- Data center consolidation specialist
- IT management specialist

**Option 2—Business value modeling**
HP can also provide high-level IT Consolidation Business Value Modeling to estimate the business value of each potential IT consolidation project. Using a predictive IT consolidation modeling tool developed by HP, this service analyzes the data provided in the questionnaire, inventory and workshop to help you prioritize projects and create an IT consolidation program road map.

These services are all part of the HP IT consolidation methodology and support the execution of your IT consolidation program road map.

HP also offers specific follow-on services as part of our proven IT consolidation methodology. These include:

- Architectural blueprints (quickly developed high-level consolidated end state designs used to support the investment justification)
- Investment justifications (a detailed financial analysis that compares the existing infrastructure TCO to the end state design detailed in the architectural blueprint)
- Proof-of-concept services for emerging IT consolidation technologies
- Detailed design services
- Implementation services
- A wide variety of managed services

Please contact your local HP sales representative for more details.

**Ordering information**
HP IT Consolidation Value Workshop
HP P/N H9147A

For more information on this offering or to get started, please contact your local HP representative or contact us via our web page: http://www.hp.com/hps